

MONSEY ONE INC.
Profit & Loss
January through December 2018

	<u>Jan - Dec 18</u>
Ordinary Income/Expense	
Income	
Gross Parking Income	27,841.37
Gross Trucking Income	
Equipment Rental Income	115,308.50
Gross Trucking Income - Other	<u>538,722.78</u>
Total Gross Trucking Income	654,031.28
IM ACCESSORIAL	372,168.64
IM CHASSIS USAGE	394,951.75
IM CONGESTION	146,050.00
IM DETENTION	53,080.75
IM FREIGHT	3,407,800.50
IM FSC	71,436.52
IM GENSET	72,675.00
IM OVER WEIGHT	173,060.00
Intermodal	
Accessorial - Chassis rental pe	5,967.00
Accessorial - Detention charges	2,247.50
Accessorial - Refrigerated carg	1,100.00
Accessorial	5,888.15
Congestion	1,275.00
Fuel surcharge	-180.50
Over Weight	1,400.00
Intermodal - Other	<u>7,966.90</u>
Total Intermodal	25,664.05
Sale of Trucks	
107 (Brian Lopez) 381.00	0.00
108 (Matthew Adorno) 225.47	1,352.82
110 (Edwin Rosero) 200.86	<u>200.86</u>
Total Sale of Trucks	1,553.68
Toll Reimbursement-NYCT	8,473.46
truck finance (zariz Transport)	<u>0.00</u>
Total Income	5,408,787.00
Cost of Goods Sold	
Cost of Goods Sold	0.00
Equipment Rental Expense	451,189.12
Fuel & Tolls	
Fuel	
NJ	338,981.88
Fuel - Other	<u>0.00</u>
Total Fuel	338,981.88
Tolls	171,367.08
Fuel & Tolls - Other	<u>195.30</u>
Total Fuel & Tolls	510,544.26
Lumper Exp	0.00

EXHIBIT "C"

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	<u>Jan - Dec 18</u>
Storage	8,746.31
Subcontracting	
Driver	1,471,242.18
Outside Trucking Companies	264,710.16
Total Subcontracting	1,735,952.34
Truck Maintenance Costs	38,365.75
Total COGS	<u>2,744,797.78</u>
Gross Profit	2,663,989.22
Expense	
Accounting	83,037.87
Advertising	31,408.54
AMEX Membership Renewal	450.00
Automobile Expense	
Car Insurance	14,686.71
Car Rental	2,665.23
lease Expense	4,584.38
Parking	149.40
R&M	107.29
Automobile Expense - Other	289.65
Total Automobile Expense	22,482.66
Bank Charge	7,439.49
Chassis Inspection	3,750.00
Collection Expense	439.00
consultant	171,887.62
Credit Card Processing Fee	14,631.69
Credit Check on Prospects	1,136.76
Demurrage	17,846.33
DRIVER DRUG TEST	2,209.00
electric	4,762.96
Insurance Expense	
Gen Liability/Phys./B.T.L/Cargo	459,161.47
Health	71,199.51
Workers Comp	126,147.69
Insurance Expense - Other	-30,849.04
Total Insurance Expense	625,659.63
Interest Expense	22,650.99
Legal & Professional	
Legal Fees	11,841.01
Total Legal & Professional	11,841.01
Licenses and Permits	5,290.45
Lodging	1,361.78
Meals (Fully Deductible)	7,295.14
Office Expense	
Computer and Internet Expenses	14,016.26
Computer Software	24,513.76

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Equipment Rental	3,922.25
Office Supplies	13,238.95
Satellite Service	2,584.78
Tracking Devices Rental	11,330.38
Waste	2,498.10
Web Hosting Exp.	513.92
Office Expense - Other	<u>12,726.86</u>
Total Office Expense	85,345.26
Outside Services	765.00
Owner Operator Parking	-11,800.00
Payroll Expenses	
CALIFORNIA UI & DIS	0.00
Employee Reimbursements	43,420.47
FICA Expense	70,887.95
FUI Expense	2,270.19
NJSU	10,281.48
Salary	<u>906,609.17</u>
Total Payroll Expenses	1,033,469.26
Payroll Service Fee	11,593.34
Per Diem	141,670.00
Postage & Shipping	620.68
Professional Fees	7,155.48
Registration	4,909.80
Rent	
18 Pulaski Yard	88,330.86
Trailer at 18 pulaski St small	<u>10,694.86</u>
Total Rent	99,025.72
Repairs & Maintenance	2,688.30
Taxes	
2290	3,300.00
Corp	
CA	5,266.87
CT	100.00
DE	271.94
MA	1,192.92
MD	100.00
NJ	1,885.84
NY	1,104.18
PA	2,085.00
RI	<u>398.52</u>
Total Corp	12,405.27
MT - 903	373.57
Taxes - Other	<u>0.00</u>
Total Taxes	16,078.84
Telephone Expense	20,179.86

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Travel	
Violations	56.00
Travel - Other	<u>13,914.62</u>
Total Travel	13,970.62
Website	<u>1,517.28</u>
Total Expense	<u>2,462,770.36</u>
Net Ordinary Income	201,218.86
Other Income/Expense	
Other Income	
Interest Income	<u>1.34</u>
Total Other Income	1.34
Other Expense	
Charity	27,395.00
Fines & Penalties	475.62
Traffic Tickets	<u>312.50</u>
Total Other Expense	<u>28,183.12</u>
Net Other Income	<u>-28,181.78</u>
Net Income	<u><u>173,037.08</u></u>